#ALLSTATE Interview Questions :  
Question 1: Why do you want to work for Allstate?

This is a very simple question, but in order to give a suitable answer to the recruitment position, you must know how to answer. You need to know about the company you are willing to work for and read their job description. When you are asked this question, tell them that working for Allstate will be a challenging and beneficial experience to you.

1. Some ways of answering:

Normally, a candidate may answer in such ways as following:

• I don’t know;  
• Because I like the job and like other employees in the company; or  
• The job is quite a challenge to you which will help improve your development.

2. Some sample answers:

• I have heard that Allstate is currently the company with the best training & development policy. This is really a good chance for me to develop my career.  
• Allstate is the number one in ABC industry which I have long been studying and aiming for. I hope with my ability and the opportunity to work here, I will be able to make a breakthrough in ABC area.  
• This is a new industry in XYZ region. I am researching on this industry and aiming to be a leading specialist in the sector. Therefore, I would like to have an opportunity to develop my career as expected as this opportunity.

Question 2: What do you know about Allstate?

This question is one reason to do some research on the organization before the interview. Find out where they have been and where they are going. What are the current issues and who are the major players?

Sample answers:

1. A good organization with perfect management. I heard that in this organization i can gain knowledge and good atmosphere.

2. If its for a good renowned company then its better to go through the company website and know what’s the company profile and what’s their achievements/successes and branches & other details.

3. According to me this is one of the best company. It has a good Environment, We feel good working in companies, which has good growth in the IT Industries. This Organization has all the qualities like good growth, good Environment, maintaining a best level in the IT Industries, etc.

Question 3: What are your career goals?

1. The reasons of this question:

This question will test your ability and ambition to develop yourself as well as the ability to plan for the future.

2. Levels of career goals:

• You are not sure about your goals, then answer: I’m rather busy with my duties and goals of the Company; as a result, I haven’t focused much on my long-term personal goals.

• You have goals not or very little relating to the current job: For example, you are applying for a sales manager, but your career goal is to become the head of marketing department in the next 5 years.

• Current job oriented career goals: For example, you are working as a sales manager, you goal is to become the area sales manager in the next 2 years and in the next 5 years, you will be the regional sales manager.

Question 4: What are your biggest strengths?

This question will help polishing your qualification to the requirements of the employer.

Steps to answer this question:

a) Identify which you are good at: Knowledge; Experience; Skills; Abilities.

b) Prepare a list of your strong points:

c) Review the recruitment requirements:  
You should review carefully the recruitment requirements to know for sure which requirements are the most important to the employer.

d) Make a list of your strong points in your resume/cover letter:  
List and describe your strong points in your resume and cover letter orderly.  
You should make descriptions to those points in your resume.

e) Prepare persuasive answers to the question of the employer about strong points:

You do not only state your strong points to the employer but must also provide evidence for them by references or records attached with your application form.

Question 5: How long would you expect to work for Allstate if hired?

Some tips for this question:

• It is not right to be specific; else you are giving them the impression that you are not going to stay if hired.  
• Specifics here are not good. Something like this should work: I’d like it to be a long time. Or As long as we both feel I’m doing a good job.

Sample answers

• I’d like it to be here a long time; as much as you permit me and believe that I am doing a good job to remain in your company.  
• I worked for my previous employer … years. That demonstrates my loyalty. So, as long as the work is challenging, and I will have growth and training potential, I will be happy to work here.  
• First of all I pity you for hiring me, I will rob you blind, eat all the almonds and pee in the punch bowl any chance I get. So the answer to your question is, until you catch on.

Question 6: Do you know anyone who works for Allstate?

Answer tips:

Be aware of the policy on relatives working for the organization. This can affect your answer even though they asked about friends not relatives. Be careful to mention a friend only if they have good records in the company.

Other interview tips

• Determine trends that is happening in your industry and how to face/solve them.  
• Attributes/traits/abilities related to this job and how to get them.  
• Review job specs, job description in job ads for this position and try to think how to prove your capabilities.  
• Research the employer profile thoroughly, the aims of their recruitment and what are your task/roles.

Question 7: Why should Allstate hire you?

For one, the interview question “give us reasons to hire you”, “why should we employ you” or “what can you bring to our company” is something that differentiates the best candidates from the other good candidates.

This question deals with your ability to sell yourself. Think of yourself as the product. Why should the customer buy?

I. Tips to answer:

1. One of the best ways to answer this question is to make a short list of all your advantages and create a paragraph that would point out the positive aspects that you would bring to the new job position.  
2. One of the points that you can raise is the similarity of the job profile you are aiming for at the company to the job profile you enjoyed in your previous job.  
3. You can also draw the interviewer’s attention to your key skills and strengths, namely – quick learning, excellent communication skills, etc.  
4. In addition, your professional ambitions should be made clear – the motivation and dedication that you have for the profession and the opening position.

II. Answer samples

1. Weak answers:

• “I am a hard worker.” — This is a really trite answer — almost anyone can say he or she is a hard worker.  
• “Because I need a job.” — This answer is about YOU — “they” want to know what you can do for “them.”  
• “I saw your ad and could do the job.” — This answers lacks passion and purpose.

2. Stronger answers:

• “Because I have what it takes to fill the requirements of this job – solve customer problems using my excellent customer service skills.”  
• “Because I have three years experience working with customers in a very similar environment.”  
• “Because I have the experience and expertise in the area of customer support that is required in this position.”